

# AGENDA IMTC ASIA FINAL VERSION



**IMTC ASIA 2016**  
**JW Marriot Aerocity, New Delhi**  
**CONFERENCE AND PRE-CONFERENCE AGENDA**  
*Monday, Sept 19th, 2016 to Wednesday, Sept 21<sup>th</sup>, 2016*

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Monday, Sep 19th		
8:00	REGISTRATION IS OPEN FOR COURSE & EXHIBITORS ONLY	
9:00	<b>MONEY TRANSFER SYSTEMS CERTIFICATION COURSE</b> <i>Instructor: <a href="#">Hugo Cuevas-Mohr</a></i> <a href="#">More information here</a>	Sponsored by
13:00 14:00		Lunch for Course Participants only
14:00 17:15	<b>MONEY TRANSFER SYSTEMS CERTIFICATION COURSE</b> <i>Instructor: <a href="#">Hugo Cuevas-Mohr</a></i>	TRADE FAIR INSTALLATION
Tuesday, Sep 20th		
8:00	MORNING COFFEE at the Trade Fair	
9:00	Welcome to IMTC ASIA 2016 - Brief Guidelines: <a href="#">Hugo Cuevas-Mohr &amp; the IMTC Team</a>	
9:10	TRADE FAIR IS OPEN	
9:10		
9:30		
9:30		
9:55		
10:20	State of the Global International Money Transfer & Payments Industry - <a href="#">Hugo Cuevas-Mohr</a> , IMTC/Mohr World Consulting, explores the facts, the trends & the challenges that are shaping the industry globally	
10:20	State of the International Money Transfer & Payments Industry in South Asia - <a href="#">Anil Kapur</a> , founder of InTandem Advisors after more than 15 years in Western Union, shares his thoughts on how the brick and mortar networks can be integral to leading to a digital model in the future and how the past is still relevant in transforming the future.	
10:45	COFFEE BREAK	
11:30	Sponsored by	
11:30	PANEL: Indian Payment Banks and the future of the Industry in India: On August 2015, the Reserve Bank of India gave way to the first payments banks and we are inviting them to come and share their experience, discuss their challenges and the future of money transfers and payments in the country. Panelists: <a href="#">Darpan Anand</a> - FINO PayTech	
11:50	PANEL: Digital Remittances to the region: Online/Mobile Remittances are still a tiny fraction of the Global Market but the region, especially India, has probably one of the largest percentages of digital remittances in the world. Some of the largest actors in the market from the US and Europe share their points of view, their challenges and the potential growth of their share of the market. Panelists: <a href="#">Amar Das</a> - Sigue Global Svcs; <a href="#">Amit Talwar</a> , Indusind Bank; <a href="#">Kaushik Roy</a> , MoneyGram International, <a href="#">Earl Melivo</a> , WorldRemit	
12:30	PANEL: The State of the industry in Nepal: Panelists examine the state of the industry in Nepal, examining the trends, the most important corridors, the Indian Remittance Outflow Market (ROM), etc.	
13:00	Panelists: <a href="#">Ritesh Mittal</a> , NepalRemit - <a href="#">Suman Pokharel</a> , IME & Nepal Remitters Association (NRA)	
13:00	LUNCH	
14:15		

\*Some sessions have panelists yet to be named. Please contact us if you are interested

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Tuesday, Sep 20th		AFTERNOON
13:00	<b>LUNCH</b>	
14:15	<b>LUNCH</b>	
14:15	<p><b>North America/Europe-India Corridor: From Cash Pick Up Services to Fin Tech Platforms - Amar Das</b> has been intrinsically involved with the development of this corridor and with his background, he analyses why this corridor and its huge potential, remains challenging and more complicated than most everyone realizes. Also, how the evolution of the corridor is bringing innovation in channels, distribution, networks, etc.</p>	TRADE FAIR IS OPEN
14:40	<p><b>PANEL: The State of the industry in Bangladesh and Sri Lanka:</b> Panelists examine the state of the industry in Bangladesh &amp; Sri Lanka, examining the trends, the most important corridors, the Indian Remittance Outflow Market (ROM), etc. <b>Panelists:</b> <i>Suhail Shamsi</i>, <i>Ria Money Transfers</i></p>	
15:05	<p><b>PANEL: State of the International Money Transfer &amp; Payments Industry in the Gulf Countries and what is at stake for India, Bangladesh, Sri Lanka, Pakistan, Philippines and other countries in the region-</b></p>	
15:30	<p><b>Panelist :</b> <i>Sudhesh Giriyan</i> - Xpress Money</p>	
15:30	<b>COFFEE BREAK</b>	
16:30	Sponsored by	
16:30	<p><b>Mobile Money, Mobile Remittances and the gaining strength of Mobile Network Operators (MNOs):</b> An extremely low percentage of Indians use mobile money (less than 1%) compared to Bangladesh (22%) but everyone believes the south Asian mobile money market, especially India, is ready to explode although it will take years to reach African stats. (76% in Kenya, 48% in Tanzania, 43% in Uganda) . Regulation has been changing in order to harness the potential of Mobile Money for financial inclusion. MNOs and MTOs share their views and opinions before we open the floor to all participants opinions. <b>Panelists:</b> <i>Suraj Vaghani</i> - TransferTo ; <i>Umesh Wadhwa</i>, Homesend-Mastercard ; <i>Stuart Butler</i>, Moneygram International</p>	TRADE FAIR IS OPEN
17:00	<p><b>PANEL: Is India a Cash-Addicted Country? Should digital services offer cash solutions to users?</b> Is the solution to migrate cash-based customers to digital channels the option of rock-bottom fees while they learn and discover the convenience? Is the over-the-counter (OTC) trap a risk for companies in India?. Panelists will start the round table and everyone will be able to join and share their views.</p>	
17:30	<p><b>Panelists:</b> <i>Abhinav Sinha</i> - Eko India Financial Services; <i>Sukesh Malliah</i>, MoneyGram International ; <i>Harveer Singh</i>, EMPAYS</p>	
19:30	<p><b>Night Event!</b> - We are taking a festive group of attendees to " <b>THE KINGDOM OF DREAMS</b> ", the most entertaining Indian show and dinner you will ever experience! It is the ultimate entertainment destination in Delhi where you can enjoy dance, drama, music, food, local customs and the many faces of India in one unique and remarkable place . Tickets are sold online and at the event (US 55 each - 3600 INR).</p>	
22:00		
Wednesday, Sep 21th		
8:00	<b>MORNING COFFEE at the Trade Fair</b>	
9:00		
9:10	<p>Morning Announcements - <i>Hugo Cuevas-Mohr</i> &amp; the IMTC Team</p>	TRADE FAIR IS OPEN
9:10	<p><b>PANEL: The growing Forex Money Transfer ( FxMT) Market &amp; the development of B2B Money Transfer Services</b> - The FxMT Market is very active, growing and expanding internationally. UK based firms are competing with banks with online solutions and B2B strategies for the NRI customers with speed, price and efficiency. <b>Panelists:</b> <i>Ankush Sharma</i>, Oogvay Advisory ; <i>Darpan Shah</i>, Rational FX</p>	
9:40	<p><b>The Domestic Money Transfer in India - The Opportunities and Challenges:</b> The Domestic MT market in India could be the largest market in the world. The prevailing informality of the domestic money transfer market (estimated at 60-70% of the market), technology developments and the growth of agent locations across the country, is creating a huge potential. Is the industry ready to partner and offer international services &amp; products? <b>Panelists:</b> <i>Dr. Anand Shrivastav</i>, Business Correspondent Federation of India (BCFI), <i>Amit Jain</i>, We Care Financial Planners</p>	
10:10	<p><b>PANEL: Bank Discontinuance, De-Risking and Access to Banking:</b> Regulators have all stated the importance of Banking Access of Payment Institutions as a key to a healthy, open, fair, safe and anti-monopolistic financial system. But large Global Banks are continuing its push to leave the industry unbanked. Companies from India and the region are having a hard time finding reliable banking services in the US, Europe and other countries. Panelists will share their views. <b>Panelists:</b> <i>Lalit Taneja</i>, Global Association of Risk Professionals</p>	
10:45	<b>COFFEE BREAK</b>	
11:30	Sponsored by	
11:30	<p><b>PANEL: The pioneering remittance opportunities &amp; challenges of Innovators:</b> In this panel we will explore innovations, from Fintech to Blockchain. Is Bitcoin a potential player in the growing remittance market? We will hear from entrepreneurs pioneering companies &amp; solutions. <b>Moderator :</b> <i>Hugo Cuevas-Mohr</i> - <b>Panelists:</b> <i>Mohit Kalra</i> -Coinsecure ; <i>Or Benoz</i>, Rewire Israel ; <i>Jack C. Liu</i>, OKLink, Hong Kong</p>	TRADE FAIR CLOSING AT 12:00
12:00	<p><b>PANEL: The Indian Remittance Outflow Market (ROM)-</b> The formal Indian ROM is around 7-10 billion dollars a year and close to 50% goes to Bangladesh, 30% to Pakistan and 10% to Nepal; It is almost 30% of Bangladesh volume, 12% of Pakistan's and 15% of Nepal (This % is growing after the earthquake). Cross-border money transfers of Indians are not part of these figures. Panelist are asked to discuss the outflow remittance market in India, the informality, the lack of services to migrant populations, the challenges &amp; opportunities that exist. The panelists opens the discussion where everyone is invited to share its views. <b>Panelist:</b> <i>Mohammad Khan</i>, GenXRemittance Solutions</p>	
12:35	<p><b>PANEL: Regional Market Outlook -</b> IMTC has invited 3 representatives of the largest providers of money transfer services to the regions to give us their personal view of the state of the industry, the outlook with respect to volume, pricing, technology, distribution network and the challenges and new services that are coming into the market. <b>Panelists:</b> <i>Emil Ruban</i> - Ria Money Transfer ; <i>Kaushik Roy</i>, MoneyGram; <i>Anil Kapur</i>, InTandem Advisors</p>	
12:50		
12:50	<b>RAFFLES - END OF THE CONFERENCE - Stay till the end and win a Mini-IPAD courtesy of our sponsor</b>	
13:15	Sponsored by	